



# MARYLAND ASSOCIATION FOR JUSTICE, INC.

*Formerly the Maryland Trial Lawyers Association*

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November 17, 2011

Dear MAJ Member,

As a general rule, MAJ recommends against the selling of structured settlements. However, there are times when changing facts make it necessary to unwind a structured settlement, or when clients will not be deterred from selling their structure.

When that happens, MAJ suggests that its members use our newest Platinum Sponsor, Strategic Capital, to purchase the Structured Settlement or Structured Attorney fees.

Strategic Capital explains that they work with clients to see if there are any other ways to raise funds. They ask clients what cash they use to pay the rent etc... They really want to be sure someone doesn't lose the roof over their head for the sake of a truck or a holiday. They have an upper limit on the rates they charge annuitants which is significantly lower than the typical credit card rate we see. Finally, Strategic Capital is able to buy only part of the structure and leave the client with the rest.

Attorneys don't always hear of clients who call in to ask about selling their structured settlement. Please tell your associates, your paralegals and your receptionist that any time clients call about selling their structures, they should be directed to speak with Strategic Capital.

Feel free to contact Cam Mears to learn more about how Strategic Capital can help you help your clients at [cam.mears@strategiccapital.com](mailto:cam.mears@strategiccapital.com) or toll free at 1 (866) 241-6111.

Their website is [www.strategiccapital.com](http://www.strategiccapital.com) and their general toll free number is 1-866-256-0088.

Sincerely,

A handwritten signature in black ink, appearing to read "David B. Walls".

David B. Walls, CAE, CMP  
Executive Director