May 8, 2014

Dear MAJ Member,

As a general rule, MAJ recommends against the selling of structured settlements. However, there are times when changing facts make it necessary to unwind a structured settlement, or when clients will not be deterred from selling their structure.

MAJ’s Platinum Sponsor, Strategic Capital, can purchase Structured Settlement or Structured Attorney fees. Importantly, Strategic Capital is able to buy only part of the structure and leave the client with the rest.

Strategic Capital works with their clients to see if there are other ways to raise funds by helping clients think through what their immediate and future financial needs. Then Strategic Capital encourages the client to sell as little of the structure as possible. They also have an upper limit on the rates they charge annuitants which is significantly lower than the typical credit card rate.

Feel free to contact Cam Mears to learn more about how Strategic Capital can help you help your clients at cam.mears@strategiccapital.com or toll free at (866) 241-6111. Their website is www.strategiccapital.com and their general toll free number is 1-866-256-0088.

Sincerely,

David M. Kopstein
President