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February 10, 2012

Dear NHAJ colleague,

As a general rule, NHAJ does not endorse or recommend specific vendors. We have made an exception for a small number of sponsors who both (a) share our mission and (b) provide a unique benefit to our members. Strategic Capital is one of those sponsors that the Board of Governors has identified as a "business friend."

Strategic Capital buys structured settlement payments. NHAJ recognizes that in some cases unforeseen changes in clients' financial situations make it necessary for them to sell structured settlement payments. In such situations, if you do not provide guidance to your clients, they run the risk of being pressured into selling too many of their payments at a high discount rate and a lowball price.

Strategic Capital works on referral from attorneys and other professionals to address their clients' immediate cash needs, while also respecting the long-term benefits of the structure / keeping an eye on the long term needs of the clients. Strategic Capital has been endorsed by NATLE, as well as by several state-based trial lawyer associations, as an annuity purchase organization that operates in a principled fashion and treats clients compassionately and fairly.

For more information, please contact Cam Mears at [cam.mears@strategiccapital.com](mailto:cam.mears@strategiccapital.com) or toll free at (866) 241-6111. You can also visit Strategic Capital's website at [www.StrategicCapital.com](http://www.StrategicCapital.com).

Sincerely,

Maureen Raiche Manning, Esq.  
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NHAJ President