



MARYLAND ASSOCIATION FOR JUSTICE, INC.

Formerly the Maryland Trial Lawyers Association

6240 OLD DOBBIN LANE, SUITE 100, COLUMBIA, MD 21045

(410) 872-0990 • FAX (410) 872-0993 • E-MAIL: info@marylandassociationforjustice.com

President

David M. Kopstein

President-Elect

David V. Diggs

Vice President

Philip C. Federico

Secretary

Thomas F. Yost, Jr.

Treasurer

Elisha N. Hawk

Parliamentarian

David J. Wildberger

Immediate Past President

Lawrence S. Greenberg

Board of Governors

Elliott Andalman
Bruce M. Bender
William Beveridge, Jr.
Jessica G. Bhagan
John B. Bratt
Peter G. Byrnes, Jr.
John J. Cord
Ellen B. Flynn
Sharon R. Guzejko
Cary J. Hansel, III
David A. Harak
Annie B. Hirsch
Gregory L. Lockwood
Emily C. Malarkey
William H. Murphy, Jr.
Richard P. Neuwirth
Amy M. Orsi
Deborah L. Potter
Eric N. Schloss
Michael J. Schreyer
Harry B. Siegel
Frank W. Spector
Michael J. Winkelman
Laura G. Zois

AAJ Governors

Andrew E. Bederman
Jessica G. Bhagan
Bruce M. Plaxen

AAJ State Delegates

Wayne M. Willoughby
Robert J. Zarbin

AAJ Minority Caucus

Jason Penn

Executive Director

David B. Walls, CAE, CMP

May 8, 2014

Dear MAJ Member,

As a general rule, MAJ recommends against the selling of structured settlements. However, there are times when changing facts make it necessary to unwind a structured settlement, or when clients will not be deterred from selling their structure.

MAJ's Platinum Sponsor, Strategic Capital, can purchase Structured Settlement or Structured Attorney fees. Importantly, Strategic Capital is able to buy only part of the structure and leave the client with the rest.

Strategic Capital works with their clients to see if there are other ways to raise funds by helping clients think through what their immediate and future financial needs. Then Strategic Capital encourages the client to sell as little of the structure as possible. They also have an upper limit on the rates they charge annuitants which is significantly lower than the typical credit card rate.

Feel free to contact Cam Mears to learn more about how Strategic Capital can help you help your clients at cam.mears@strategiccapital.com or toll free at (866) 241-6111. Their website is www.strategiccapital.com and their general toll free number is 1-866-256-0088.

Sincerely,

David M. Kopstein
President